

## Connecting people, businesses and countries

**2024 Full Year results** 



### Disclaimer

#### LEI: 959800TZHQRUSH1ESL13

#### Forward-looking statements:

Certain statements included in this announcement are forward-looking. These statements can be identified by the fact that they do not relate only to historical or current facts. By their nature, they involve risk and uncertainties because they relate to events and depend on circumstances that will occur in the future. Actual results could differ materially from those expressed or implied by such forward-looking statements.

Forward-looking statements often use words such as "expects", "believes", "may", "will", "could", "should", "continues", "intends", "plans", "targets", "predicts", "estimates" "envisages" or "anticipates" or other words of similar meaning or their negatives. They include, without limitation, any and all projections relating to the results of operations and financial conditions of International Consolidated Airlines Group, S.A. and its subsidiary undertakings from time to time (the 'Group'), as well as plans and objectives for future operations, expected future revenues, financing plans, expected expenditure, acquisitions and divestments relating to the Group and discussions of the Group's business plans, and its assumptions, expectations, objectives and resilience with respect to climate scenarios. All forward-looking statements in this announcement are based upon information known to the Group on the date of this announcement and speak as of the date of this announcement. Other than in accordance with its legal or regulatory obligations, the Group does not undertake to update or revise any forward-looking statement to reflect any changes in events, conditions or circumstances on which any such statement is based.

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#### Alternative Performance Measures:

This announcement contains, in addition to the financial information prepared in accordance with International Financial Reporting Standards ('IFRS') and derived from the Group's financial statements, alternative performance measures ('APMs') as defined in the Guidelines on alternative performance measures issued by the European Securities and Markets Authority (ESMA) on 5 October 2015. The performance and outcome of the Group's strategy is assessed using a number of APMs. These measures are not defined under IFRS, should be considered in addition to IFRS measurements, may differ to definitions given by regulatory bodies relevant to the Group and may differ to similarly titled measures presented by other companies.

For definitions and explanations of APMs, refer to the APMs section in the most recent published financial report and in the IAG Annual report and accounts 2023. These documents are available on www.iairgroup.com.

For definitions and explanations of APMs, refer to the APMs section in the IAG Annual Report and Accounts 2023 (iairgroup.com) and the Interim Management Report for the year to 31 December 2024 (IAG FY 2024 Results (iairgroup.com)). These documents are available on www.iairgroup.com



## Highlights

Luis Gallego Chief Executive Officer



## A world-class investment case



Unique strength in our network, hubs and brands Premium customers Growing IAG Loyalty and partnerships

#### Strong Execution

Delivering world-class margins Delivered by our

transformation programme

Delivered by our talented employees across the globe

#### Strong Value Creation

Sustainable earnings growth Strong free cash flow generation Significant shareholder returns



## Our strategy to deliver world-class margins and returns



See APM summary for definitions



## Delivering world-class results

Compelling proposition +9% Revenue growth	Growing profits +27% Operating profit growth	Best in-class execution 13.8% Operating margin	Disciplined capital allocation 17.3% RoIC
Generating significant cash €3.56bn Free cash flow	Strong balance sheet <b>1.1x</b> Net leverage	Sustainable dividends €435m Total dividend	Returning excess capital €350m Announced November 2024 €1bn Announced February 2025

The metrics included in this slide are before exceptional items See the APM Summary for definitions



## Financial results

Nicholas Cadbury Chief Financial and Sustainability Officer

## A world-class financial performance



The metrics included in this slide are before exceptional items See the APM Summary for definitions



## Very strong operating profit growth in 2024

IAG operating profit bridge by driver: Strong markets, hubs and customer propositions



#### IAG operating profit bridge by business:

Transformation programme driving profits across the Group



\* Includes impact of industrial action at Aer Lingus \*\*Other includes LEVEL, IAG Cargo, IAG GBS, ICAG, and consolidation adjustments



## Excellent performances across the Group

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	Aer Lingus FY 2024 (€m)	vLY	British Air FY 2024 (£m)	vLY	Iberia FY 2024 (€m)	vLY	Vueling FY 2024 (€m)	vLY	FY 2024	vLY
Total revenue	2,376	+4.5%	14,408	+6.2%	7,542	+8.4%	3,261	+2.0%	2,430	+18.4%
Passenger revenue	2,304	+4.3%	13,466	+6.3%	5,862	+11.4%	3,244	+2.0%	1,247	+47.7%
Operating result before exceptional items	205	(20)	2,048	+704	1,027	+87	400	+4	420	+53
Operating margin before exceptional items	8.6%	(1.3)pts	14.2%	+4.3pts	13.6%	+0.1pts	12.3%	(0.1)pts	17.3%	(0.6)pts
ASK (m)	32,676	+3.5%	175,141	+4.4%	85,792	+13.3%	42,089	+0.9%		
PRASK (cts/p)	7.05	+0.8%	7.69	+1.8%	6.83	(1.7)%	7.69	+1.0%		
Non-fuel CASK (cts/p)	4.69	+5.1%	4.96	(1.0)%	5.72	(4.3)%	4.67	+2.8%		

\*Iberia figures exclude LEVEL. 2023 comparators adjusted for the move of BA Holidays from British Airways to IAG Loyalty. IAG Loyalty now includes BA Holidays: FY 2024 revenue of £863m and profit of £87m (FY 2023: revenue of £762m and profit of £87m)



## Strong demand and yields in our core markets

Expect to grow capacity (ASK) by 3% in 2025; 2% to 4% in the medium term





## Transformation supporting margin improvement

Cost category	FY 2024 unit cost (% vly)	FY 2024	FY 2025 guidance
Employee	7.5%	Driven by underlying pay deals, adverse FX, and employee payments linked to strong financial performance	<ul> <li>Overall non-fuel unit cost trend similar to FY 2024, with additional FX headwind expected of c.2%</li> </ul>
Supplier	(0.7)%	Transformation initiatives offset general inflationary pressures, customer experience costs and IT investments	<ul> <li>Higher cost impact weighted to H1</li> <li>Ongoing higher costs due to managing aircraft availability and engineering supply chain costs</li> </ul>
Ownership	7.3%	Increase driven by new aircraft, maintenance costs, cabin retrofits, lounge upgrades, new digital platforms	<ul> <li>Inefficiency of lower capacity growth than planned</li> </ul>
Total non-fuel	2.6%		

Note: numbers in brackets indicate favourable movements Numbers refer to pre-exceptional figures



## Profit after tax and exceptional items of €2,732m in FY 2024

_	Year to 31 December					
€m	Before exceptional items 2024	Exceptional items	Statutory 2024	Before exceptional items 2023	Exceptional items	Statutory 2023
Revenue	32,100	-	32,100	29,453	_	29,453
Operating costs	27,657	* 160	27,817	25,946	_	25,946
Operating profit	4,443	(160)	4,283	3,507	_	3,507
Finance costs	(917)	-	(917)	(1,113)	_	(1,113)
Finance income	404	-	404	386	_	386
Net change in fair value of financial instruments	(237)	_	(237)	(11)	_	(11)
Net financing credit relating to pensions	63	-	63	103	_	103
Net currency retranslation (charges)/credits	(127)	_	(127)	176	_	176
Other non-operating credits	144	** (50)	94	8	_	8
Profit before tax	3,773	(210)	3,563	3,056	_	3,056
Тах	(971)	*** 140	(831)	(401)	_	(401)
Profit after tax	2,802	(70)	2,732	2,655	_	2,655

\* The Group recorded exceptional items relating to employee restructuring in Iberia's ground handling subsidiary.

\*\* On 1 August 2024 the Group exercised its right to withdraw from the acquisition of the remaining 80% of the share capital of Air Europa Holdings that the Group had not previously owned. The exceptional charge of €50 million represents the amount agreed with Globalia to terminate the agreement. The related tax credit was €5 million.

\*\*\* In 2024 the Group was impacted by changes in tax legislation in Spain, principally related to the pace at which prior year losses could be recognised, resulting in a net exceptional tax credit of €100 million in 2024. See note 10 to the consolidated financial statements for further information.



## Significant free cash flow generated in 2024

	FY 2024 (€m)	FY 2023 (€m)
Operating profit <sup>1</sup>	4,443	3,507
Depreciation	2,364	2,063
Working capital	(82)	(142)
Pension	(15)	(30)
Provisions (excl. carbon-related obligations)	122	25
Purchase of carbon assets net of change in carbon obligations <sup>2</sup>	62	(50)
Interest paid	(764)	(1,005)
Interest received	367	365
Tax paid	(245)	(291)
Other	120	160
Net cash from operating activities	6,372	4,602
Gross capex <sup>2</sup>	(2,816)	(3,282)
Free cash flow	3,556	1,320

#### FY 2024

- Increase in Depreciation reflecting fleet deliveries
- Working capital inflows from increased bookings offset by engineering supplier prepayments, higher VAT-related to IAG Loyalty payments and SAF prepayments
- Net interest benefit from debt repayment in 2023
- Tax payments reflect one-off benefit of Spanish Tax ruling and use of historical tax losses
- Capex lower than expected due to fleet delivery delays and timing of other investments

#### FY 2025 guidance

- Tax: IAG Loyalty VAT payment of £557m (c.€673m) paid in 2025\*
- Gross capex of c.€3.7bn expected in 2025 depending on fleet deliveries

1. Operating profit stated before exceptional items

2. In 2024, purchased emission allowances were reclassified from the Acquisition of property, plant and equipment and intangible assets ('Gross capex') to a separate line item within Net cash flows from operating activities. The 2023 results include a reclassification to conform with the current period presentation

\* Paid in order to appeal the HMRC decision relating to historical treatment of VAT by IAG Loyalty. IAG and its advisors are confident in its legal position - further details in the appendix



## Maintain balance sheet strength: net debt reduced by €1.7bn

€m	31 December 2022	31 December 2023	31 December 2024
Gross debt	19,984	16,082	17,345
of which bank and other loans	6,546	2,688	2,911
of which asset financed and lease liabilities	13,438	13,394	14,434
Gross debt / EBITDA before exceptional items	6.0x	<b>2.9</b> x	2.5x
Cash, cash equivalents and interest- bearing deposits	9,599	6,837	9,828
Net debt	10,385	9,245	7,517
Net debt / EBITDA before exceptional items	<b>3.1</b> x	1.7x	1.1x
Total liquidity (cash and facilities)	13,999	11,624	13,362

## Targeting a reduction in gross leverage:

- Bond buyback €577m across both 2027 and 2029 unsecured bonds in Jan 2025
- Maturity of €500m unsecured bond in March 2025 to be redeemed with cash
- Intention to keep around two thirds of the 26 expected deliveries unencumbered



## Maintain balance sheet strength: reducing our financial liabilities in 2025





## Investing in our fleet, improving customer experience and resilience

#### **Gross capital expenditure** c.€3.7bn\* c.€3.7bn\* **Property maintenance and airport** equipment replacement/upgrades and Lower expenditure than planned in lounges 2024: €2.8bn • Fleet delivery delays (incl. 1x 787 Improving our front-end customer **Property** experience and back-end processes to moving to 2025) & equipment ensure customer-focused and resilient Re-profiling of pre-delivery operations IT. payments Onboard retrofit and property **Fleet-related** Investing in new business class offerings maintenance delays relating to and cabin upgrades supply chain constraints **Rebuilding and renewing our fleet** Fleet Fleet capex adjusted for known programme delays 2024 2025 2026

\* Current forecast



Disciplined capital allocation to support profitable growth, best-in-class margins and sustainable shareholder returns

<b>Haintain balance</b> <b>sheet strength</b>	Invest in rebuilding our fleet	S Improve customer experience, resilience, digital and sustainability	Commitment to sustainable dividends	Excess cash returned to shareholders if no inorganic opportunities exist
Maintain net debt / EBITDA < 1.8x across the cycle	Invest to grow capacity 2%-4% per annum*	Drive margin performance across the Group in the 12% to 15% range	Sustainable ordinary dividend through the cycle	Distribute excess cash below net leverage of 1.2x to 1.5x
1.1x at 31 December 2024 Investment Grade	19 new aircraft in 2024	13.8% operating margin	Total ordinary dividend FY 2024 €435m	Share buyback of €350m in 2024 Excess capital returns: €1bn up to 12 months

• Medium-term per annum growth, dependent on aircraft deliveries



# Business update and outlook

Luis Gallego Chief Executive Officer

AG INTERNATION AIRLINES GROUP

## Sustaining our focus on margins and return on capital



#### Transforming British Airways

Driving high customer satisfaction, profits and margins

#### Operating margin (%)





## Developing Spanish platforms

Deliver €1.5bn of operating profit from the Spanish businesses

#### Operating profit (€m)



13%-16%

RolC



#### Accelerating capital-light earnings: Loyalty & Holidays

Leverage Loyalty for higher growth, earnings and cash generation

<1.8x

Leverage through the cycle

#### Operating profit (£m)



 IAG's TSR algorithm
 12%-15%

 Operating margin



Group and business unit ambitions and targets per the Capital Markets Day 2023
 Excludes impact of HMRC decision on accounting treatment

The metrics included in this slide are before exceptional items

## Diversified portfolio of leading positions in our core markets

<ul> <li>North Atlantic</li> <li>#1 long-haul market from Europe by size (€43bn market)</li> </ul>	<ul> <li>Latin America</li> <li>#1 revenue growing market from Spain (+60% vs 2019)</li> </ul>	<ul> <li>Intra-Europe</li> <li>Spain is #1 domestic market in Europe</li> <li>UK is the #3 market, with UK-ES the</li> </ul>
<ul> <li>London: #1 in the world for premium air travel; US is 37% of London long-haul capacity</li> </ul>	• 'Madrid is the new Miami': 86% increase in no. of Latin Americans in Spain	largest non-domestic route (6%)
<ul> <li>IAG is #1 in London, with joint business having 58% capacity share on LON-US</li> </ul>	<ul> <li>IAG #1 in Europe-LatAm, has a 21% capacity share vs 18% for AF-KLM and 10% for Lufthansa</li> </ul>	• IAG <b>#1 in Domestic Spain</b> , and growing ES-UK market share, with 55% of the capacity
<ul> <li>Profitable growth with A321XLR for Aer Lingus and Iberia - Nashville, Boston</li> <li>British Airways: consolidating its position - e.g. frequency to San Diego</li> <li>LEVEL: building its network e.g. Miami</li> </ul>	<ul> <li>British Airways: moving (mainly Caribbean) premium leisure to Heathrow</li> <li>Iberia: core cities remain a priority for market share growth e.g. Sao Paolo</li> <li>LEVEL: Barcelona to Santiago now year- round</li> </ul>	<ul> <li>Aer Lingus: mitigating seasonality: Seville, Marrakech,</li> <li>British Airways: shoulder season flying</li> <li>Iberia: de-seasonalising, particularly Islands</li> <li>Vueling: strengthening Barcelona core routes: London, Istanbul</li> </ul>

Data sources: IATA Direct Data Solutions Jan-Dec 2024, OAG Jan-Dec 2024, INE



## Strong improvement at BA and Aer Lingus; Iberia and Vueling world-class



#### British Airways delivered a 12pts increase in OTP in 2024:

- Significant investment in improving British Airways' operations. Performance in Q1 was the highest achieved since pre-pandemic.
- New Operations Control Centre opened at Heathrow Terminal 5, including the rollout of new technology tools (e.g. Mission Control and Pathfinder) which helps colleagues to make better, data-driven decisions
- Set a record for the number of flights flown from Heathrow in one day

   a total of 65,000 passengers during the peak of the summer.
- ATC environment is still very difficult: across peak summer months 37% of flights disrupted by ATC-enforced regulation, vs 23% in 2019



OTP (D'15) = on time performance: departure within 15 minutes



## Investing in our customers' experience in 2025

Journey	Dreaming, planning & booking	Check in	Lounge	On-board	Disruption, connections & arrivals	Qur service
**	Communicate and retail across the customer journey	Real-time push notifications	Flagship lounge at JFK T6 in Nov-25	A321XLR to being long-haul service to US	Wayfinding feature on app to guide customers to their gate	AI technology for compensation
	New app to launch		Upgraded lounges at Seattle, Dubai, Miami	Retrofitting of Club Suite on 777-200 and 787-8	Connected Crew	Further improvements to food and drink
	Second A321XLR to arrive in Q2		Lounge improvements at MAD	In-flight entertainment upgrades on A350s		Wheelchair accessible narrowbody aircraft
		Digital touchpoints and online check-in		Ongoing front line staff training	Continued rollout of disruption platform	Virtual Assistant for always-on customer service
						vueling



## Transformation will continue delivering value in 2025



• New app functionality: real-time updates, boarding gates, 'manage bags'

**Customer & Innovation** 

- Expand US partnerships via New Distribution Capability (NDC), offering capabilities similar to GDS channels
- Leading the development in next generation retailing
  - Connected Teams helps resolve issues inflight
- Launching digital self-management for disruption



- Improve baggage handling and tracking through technology upgrades
- Scaling digital products so passengers can arrive to their flights seamlessly



New disruption and self-management tools to enhance the customer experience, and improving digital touchpoints at kiosks in Barcelona

#### Efficiency



- Digitisation of engineering, developing a performance management system for contracted maintenance
- Generate committed value from new data solutions in dynamic pricing, customer segmentations and ops



- Zero-based budgeting of third-party spend.Full transition to modern core operational



• Use data AI models to generate efficiencies, e.g. for operations workload forecasting, predictive aircraft maintenance, capacity planning and commercial bookings management

systems e.g. Pathfinder, Mission Control, JFE



- E-learning tool for crew training, including VR
- Automation of the safety report management system to turn it from a reactive model to a proactive one



## Expanding the power of IAG Loyalty



Launching later this year



### Our people are critical to our success



We recruited 12,000 employees and total headcount has grown by 4% year-on-year to 74,000 attracting talent and and ensuring we have right the capacity and resilience



Exciting career opportunities. In 2024, our pilot cadet programmes offered over 230 training positions



We remain committed to achieving our Diversity and Inclusion ambitions. **36%** of senior leadership roles held by women.

#### Principles of our employee agreements

- We have multi-year agreements in place for the majority of our teams
- Our operating companies continue to engage with their people to secure mutually beneficial agreements



## Good progress on sustainability in 2024



## Carbon intensity



**78.1g CO<sub>2</sub>/pkm** 2025 target delivered in 2024 (2023: 80.5g | 2019: 89.8g)



## Maximising shareholder value creation

Creating value	How	What we did in 2024	What we are doing
Delivering earnings growth	Driven by our <u>strategy</u> and <u>transformation</u> programme	27% growth in operating profit*	Targeting further earnings growth
Generating sustainable significant free cash flow	Turning <u>sustainable high</u> <u>margins</u> into free cash flow	€3.56bn free cash flow	Significant free cash flow
Returning cash to shareholders	Disciplined capital allocation supporting shareholder returns	€0.09 ordinary dividend €350m share buyback	Sustainable ordinary dividend through the cycle Up to €1bn excess capital return in up to 12 months



### Appendices



## Our key metrics for FY 2024



The metrics included in this slide are before exceptional items See the APM Summary for definitions



## Our key metrics for Q4 2024



The metrics included in this slide are before exceptional items See the APM Summary for definitions



### Cash bridge Dec-23 to Dec-24



1. EBITDA stated before exceptional items

2. In 2024, purchased emission allowances were reclassified from the Acquisition of property, plant and equipment and intangible assets ('Gross capex') to a separate line item within Net cash flows from operating activities. The 2023 results include a reclassification to conform with the current period presentation



## IAG Loyalty VAT

- HMRC issued a decision letter in October 2024 relating to its view that IAG Loyalty has not been applying the correct treatment of VAT when issuing Avios
- IAG and its advisors strongly disagree with HMRC's view
- As at 31 December 2024 HMRC has issued assessments totalling £557m (€673m) for historical periods commencing March 2018
- In order to appeal the case at the First-tier Tribunal (Tax) the Group has paid £557m to HMRC, without admitting liability. The hearing is expected in 2026
- The Group has also applied to the High Court in the UK for a judicial review and is awaiting confirmation that its application has been accepted
- During 2024 the Group commenced accounting for and paying to HMRC amounts in accordance with HMRC's decision in order to avoid incurring potential interest and penalties, without admitting liability. This included €88m (£73m) that it does not expect to be able to recover from its partners
- Of the assessed VAT amounts, the Group expects £215m (€260m) to be recoverable as input VAT
- As Management and its advisors consider an outcome in favour of IAG to be more likely, the accounting treatment is as follows:
  - The paid amounts will be recorded as an asset on the balance sheet
  - Ongoing payments will reduce deferred and passenger revenue
- This will not affect our ability to pay dividends or other shareholder returns

See FY 2024 Results Release note 10(g) (Tax) for further information



## Expect another good year with strong shareholder returns in FY 2025

#### **Modelling assumptions**

- Revenue
  - Strong customer demand continues
  - Capacity increase of c.3% continuing focus on our core markets

#### • Non-fuel unit costs

- Similar trend overall as 2024 and an additional adverse FX impact of c.2% at current assumptions
- Weighted to H1 ahead of the summer peak

#### • Free cash flow

- Targeting significant free cash flow
- Generated by sustained high margins
- Payment of £557m to HMRC to advance our appeal against HMRC decision regarding historical VAT treatment at IAG Loyalty
- Capex of c.€3.7 billion depending on fleet deliveries
- Committed to a sustainable ordinary dividend €0.06 per share final FY 2024 dividend proposed
- Intention to return up to a further €1 billion of excess capital in up to 12 months



## Fuel hedging

	Q1 2025	Q2 2025	Q3 2025	Q4 2025	Q1 2026	Q2 2026
Jet fuel price scenario	\$750/mt	\$760/mt	\$760/mt	\$750/mt	\$730/mt	\$730/mt
\$/€ scenario	1.044	1.044	1.044	1.044	1.044	1.044
Hedge ratio	72 %	67 %	60 %	49 %	39 %	32 %
Effective blended price post fuel and FX hedging*	\$745/mt	\$765/mt	\$760/mt	\$755/mt	\$735/mt	\$730/mt

		Jet fuel price scenario	FY 2025 Fuel cost
		\$680/mt	c.€7.5bn
	Sensitivity	\$720/mt	c.€7.7bn
		\$760/mt	c.€7.9bn
		\$810/mt	c.€8.1bn
		\$860/mt	c.€8.3bn
a into plano cost			

\* Note: Effective blended price excluding into plane cost



## FY 2025 capacity planned to be c.3% higher than 2024



Note: British Airways includes BA CityFlyer and BA EuroFlyer; Iberia includes Iberia Express



## Alternative Performance Measures (APMs) and terminology definitions

Measure	IFRS/APM	Definition	Source of calculation
Airline non-fuel CASK	APM	Total operating expenditure before exceptional items, less fuel costs and emission charges and less non-flight specific costs divided by total ASKs, and is shown on a constant currency basis.	FY 2024 Results Release (Reconciliation of alternative performance measures section, note d: Airline non-fuel costs per ASK)
Capex (or gross capital expenditure)	IFRS	Acquisition of property, plant and equipment and intangible assets per cash flow statement	Direct from Cash flow statement (Net cash flows from investing activities)
Cash	IFRS	Cash and cash equivalents and Current interest-bearing deposits	Direct from Balance sheet (Current assets)
EBITDA before exceptional items	APM	Operating result before exceptional items, interest, taxation, depreciation, amortisation and impairment.	FY 2024 Results Release (alternative performance measures section, note f: Gross and Net debt to EBITDA before exceptional items) and accounting policies
Free cash flow	APM	Net cash flows from operating activities, less the cash flows associated with the acquisition of property, plant and equipment and intangible assets reported in net cash flows from investing activities from the Cash flow statement.	FY 2024 Results Release (Reconciliation of alternative performance measures section, note e: Free cash flow)
Gross debt	IFRS	Total borrowings (current and non-current)	Direct from Balance sheet (Current liabilities, Non-current liabilities)
Gross debt to EBITDA before exceptional items (or Gross leverage)	APM	Based on Gross debt (per above) and the full year EBITDA before exceptional items	Direct from Balance Sheet (Current liabilities, Non-current liabilities) and FY 2024 Results Release (alternative performance measures section, note f: Gross and Net debt to EBITDA before exceptional items) and accounting policies
Liquidity (or Total liquidity)	APM	Cash (per above) plus committed and undrawn general and overdraft facilities, and aircraft-specific financing facilities	FY 2024 Results Release (Reconciliation of alternative performance measures section, note i: Liquidity)
Movements in working capital	IFRS	Net movements in working capital per cash flow statement	Direct from Cash flow statement (Net cash flows from operating activities)
Net debt	IFRS	Gross debt (per above) less Cash	FY 2024 Results Release (Reconciliation of alternative performance measures section, note f: Gross and Net debt to EBITDA before exceptional items)
Net debt to EBITDA before exceptional items (or Leverage)	APM	Based on Net debt (per above) and the full year EBITDA before exceptional items	FY 2024 Results Release (Reconciliation of alternative performance measures section, note f: Gross and Net debt to EBITDA before exceptional items)
Operating profit (and other Income statement items) before exceptional items	APM	See FY 2024 Results Release (alternative performance measures section, note a: Profit after tax before exceptional items) and accounting policies	FY 2024 Results Release (alternative performance measures section, note a: Profit after tax before exceptional items) and accounting policies
Unit measures (PRASK, Fuel CASK, Non Fuel CASK)	APM	Passenger revenue, fuel costs, non-fuel costs (before exceptional items) divided by capacity (ASKs)	Glossary in the 2023 ARA

Where the term ARA is used this refers to both the Annual report and accounts and the Annual Financial Report.

